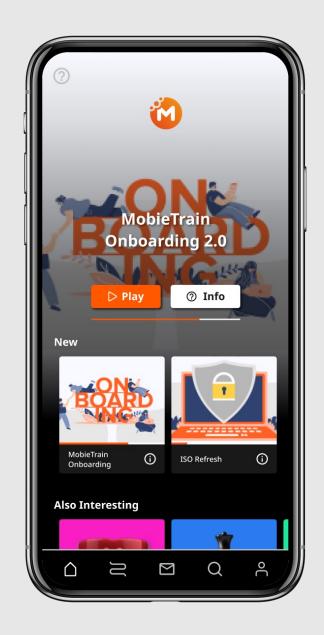


A glimpse into the mind of a Content Writer



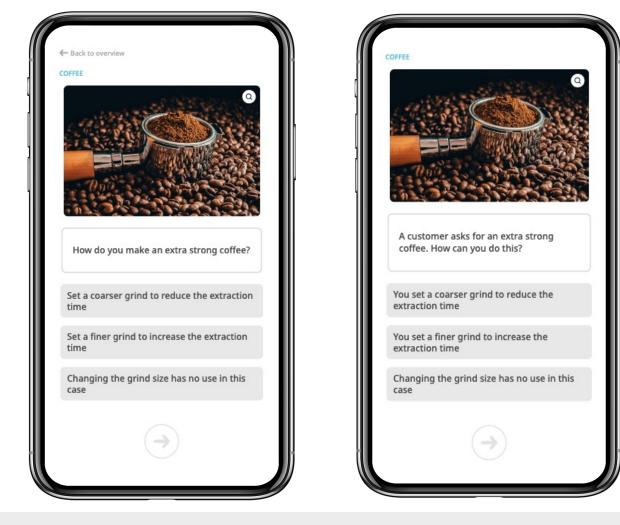
Agenda

- What makes a good question?
- Practical guidelines
- Mix it up! (formats)
- The importance of feedback
- C Tips & Tricks
- **Q&A**



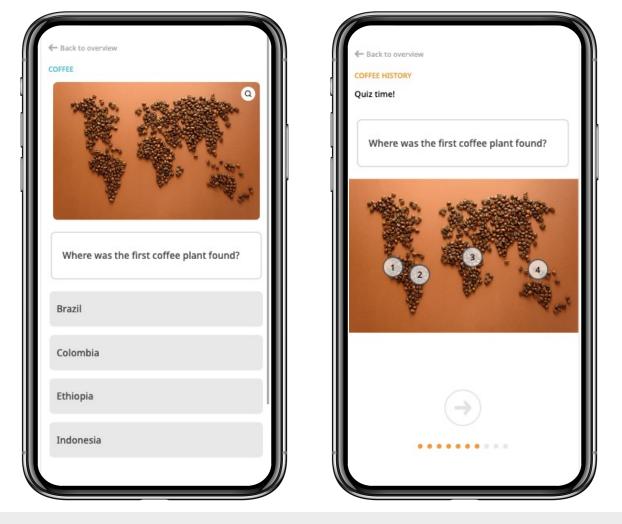
Let's get started! * 8

*



How could we improve this question?

Scenario instead of 'just theory'

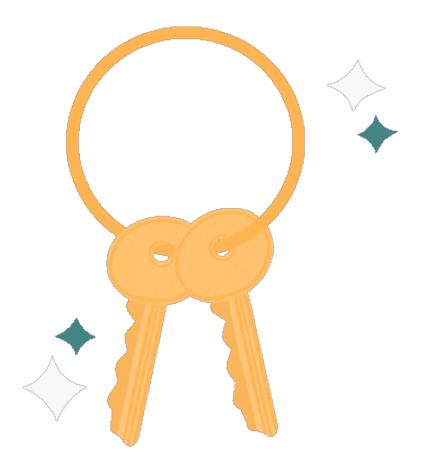


How could we improve this question?

- Scenario instead of 'just theory'
- Different format

What makes a good question?





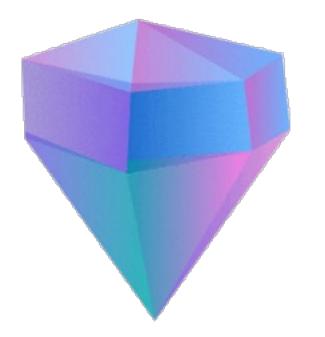
First things first!

• Ask yourself:

• What should my audience remember?

• What are the key take-aways?

Build your questions around that!

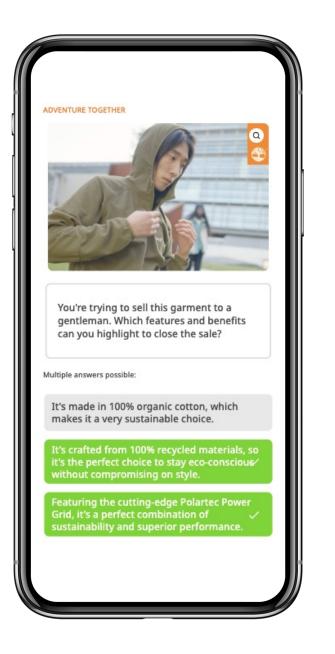


Be crystal clear

- O Don't leave room for misinterpretation
- Use your own words (not too much jargon)

Question words:

- ♥ Who is your go-to person for HR-related questions?
- What are the key features of product X?
- *Where* can you find important documents?
- When was our company founded?
- Mhich statements are true?
- Why is excellent customer service so important?



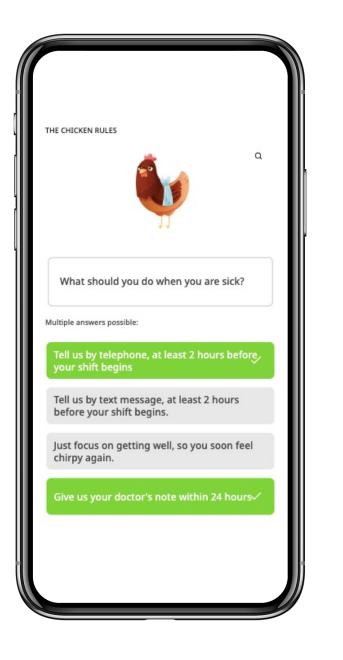
Make it practical!

Include realistic scenarios

Example: *"What benefits of product X could you"*

highlight to customers to seal the deal?"

• Instead of: "What are the features of product X?"



Make it practical!

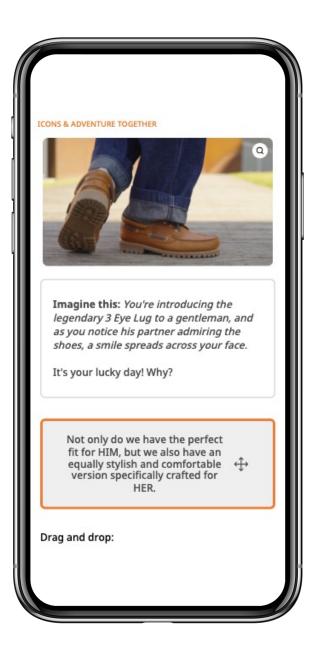
Include realistic scenarios

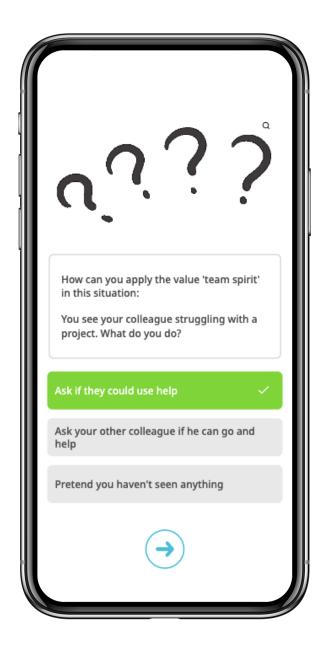
Example: *"What benefits of product X could you"*

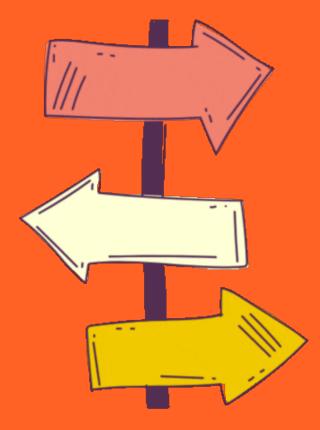
highlight to customers to seal the deal?"

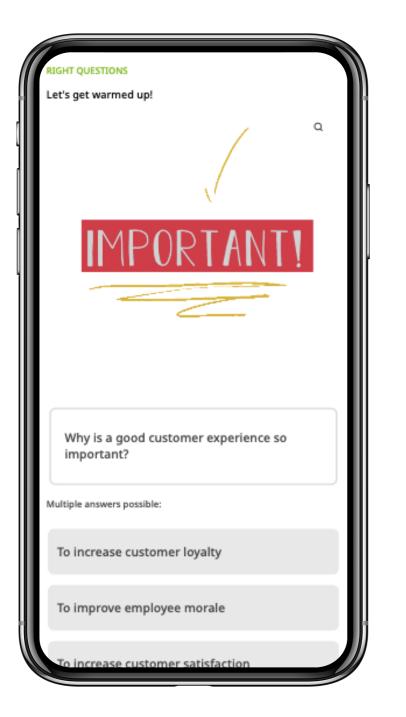
• Instead of: "What are the features of product X?"

C Tackle FAQs (within your company, from clients, ...)









○ 3-5 questions per LM

C Start with a warm-up



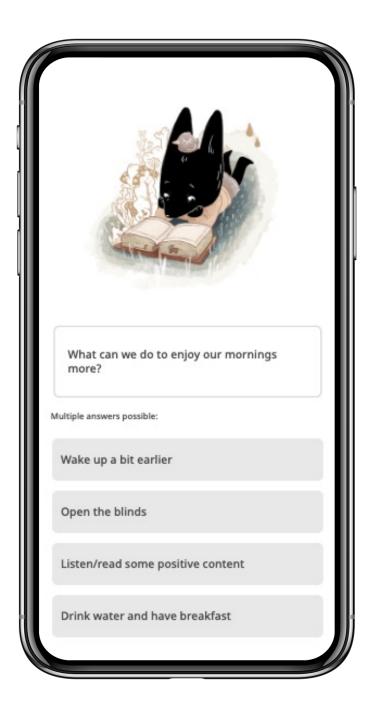
○ 3-5 questions per LM

- C Start with a warm-up
- Activate prior knowledge

		a
finger. N slap on Until y		hat to do: back in action! f band-aids!
	Place your answer he	ere.
rag and o	Irop:	
you're	a complete first aid kit, always prepared for th accidents!	so hose ↔

○ 3-5 questions per LM

- C Start with a warm-up
- Activate prior knowledge
- Otivate / Arouse curiosity



Alternate hard and easy questions

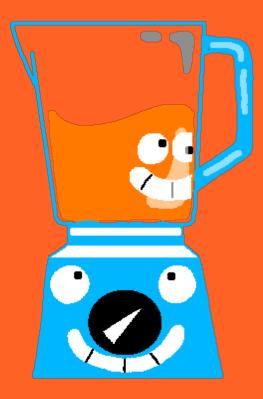
Success

Motivate

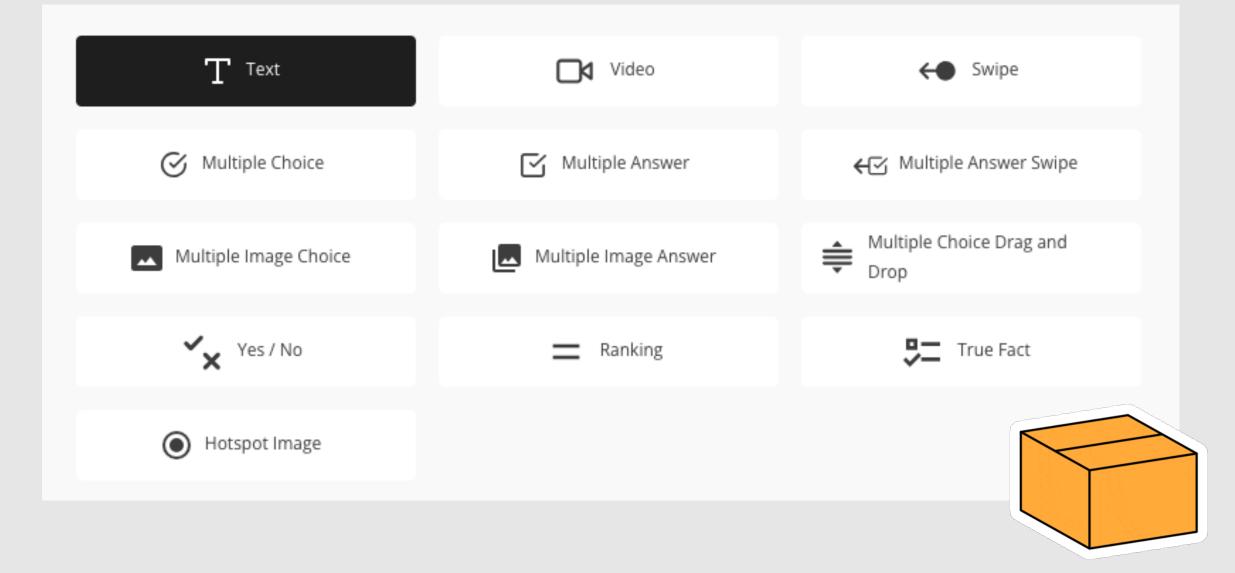
No rocket science

Mix it up!

Our formats



Our fantastic formats



MPC L Hot Spot

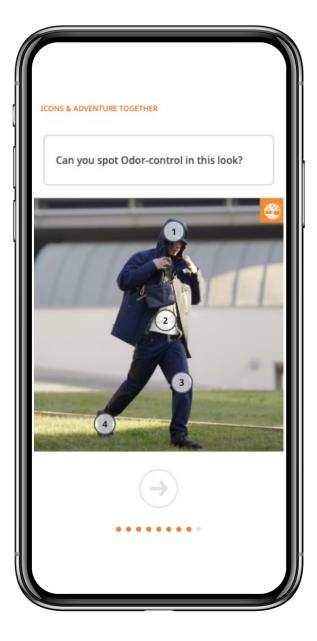


What feature do these pants possess?

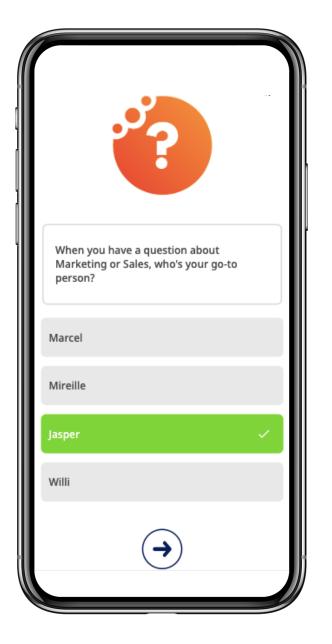
Odor-control

TimberDry

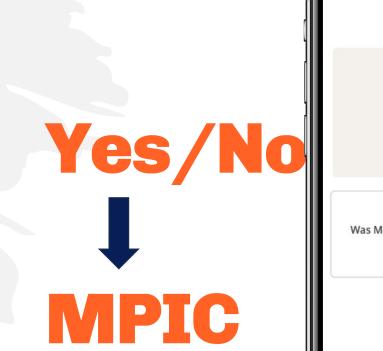
Gore-Tex

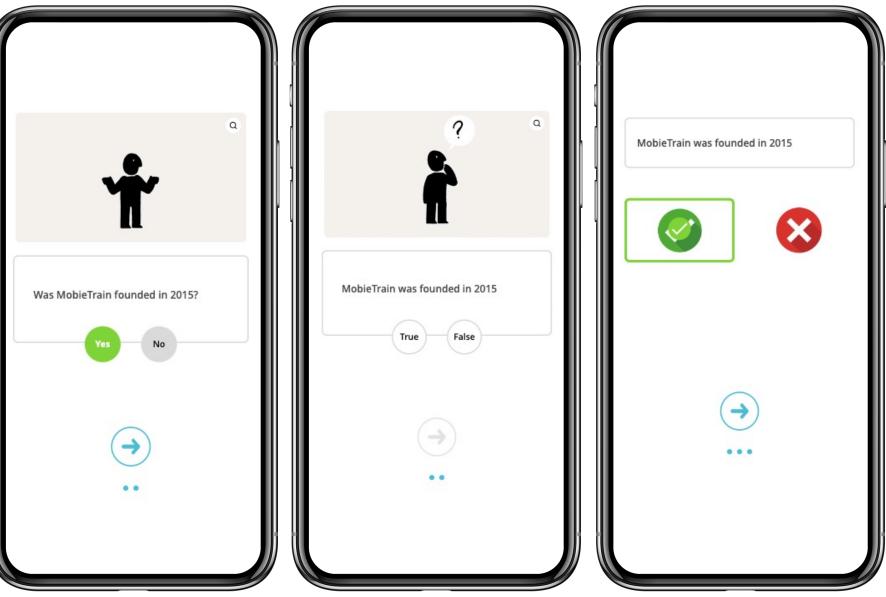


MPC I MPIC



Who's your go-to person for any Sales or Marketing-related questions? ->





MPA U MPA swipe



What are good example sentences to welcome customers to your store?

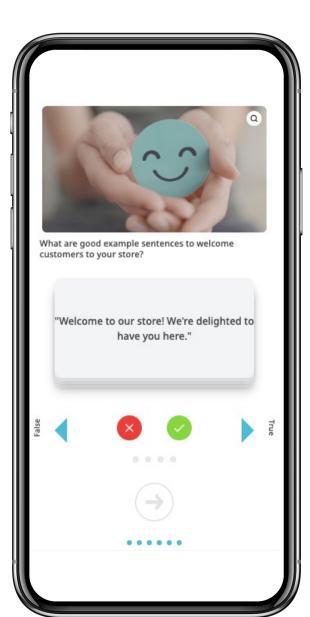
Multiple answers possible:

"Welcome to our store! We're delighted to have you here."

"If you're not buying, don't waste our time."

"Thank you for stopping by! We hope you enjoy your shopping experience with us." 🗸

"Hello and welcome! Feel free to browse our wide selection of products."



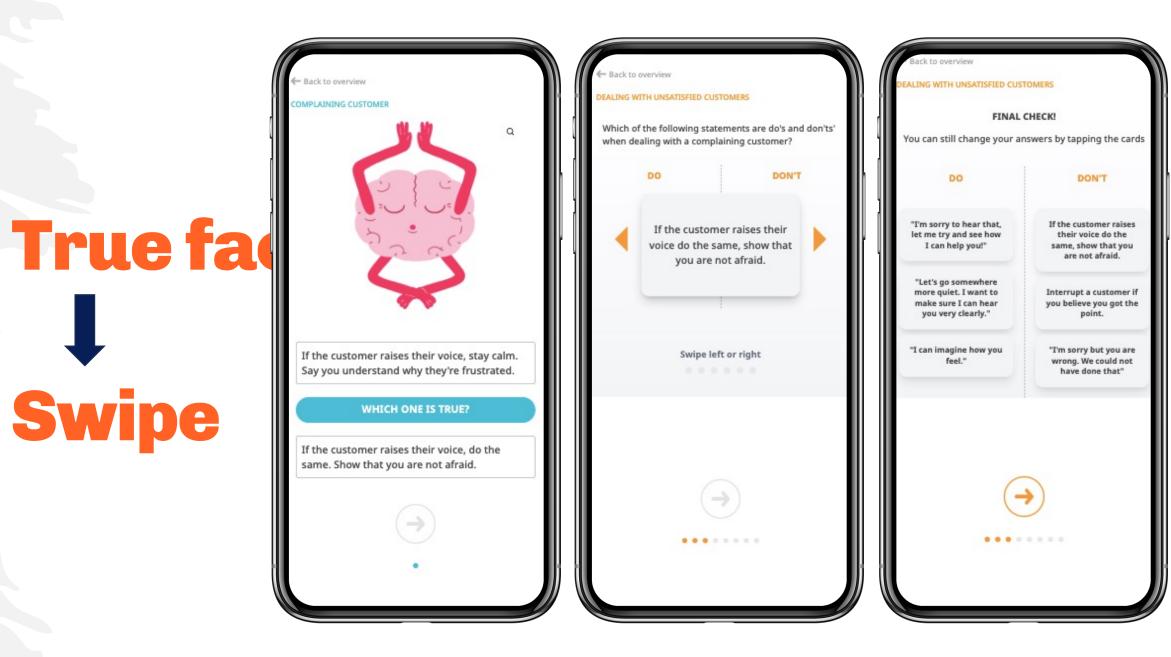
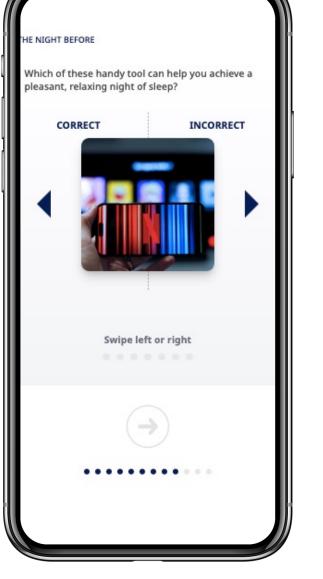


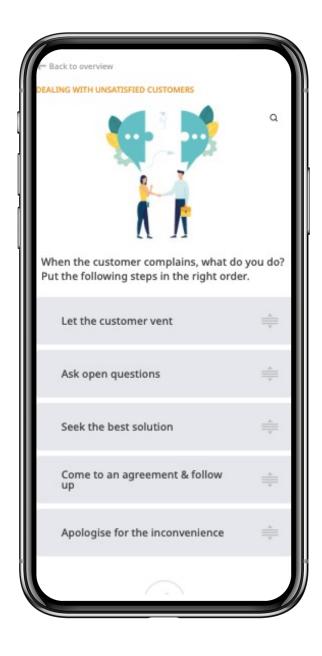


Image swipe





Ranking



The importance of feedback





Why is it important?

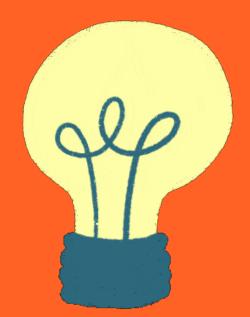
Reinforces learning
 Retention
 Immediate FB
 Motivates learner
 Acknowledge effort
 Engagement

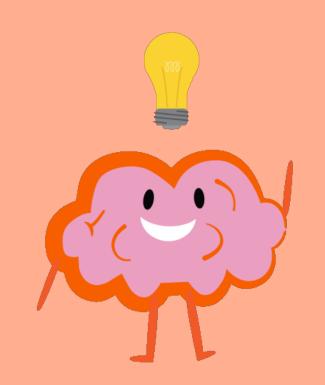


How should you do it?

Short, concise & clear
Positive & constructive
Tip: 'did you know?'

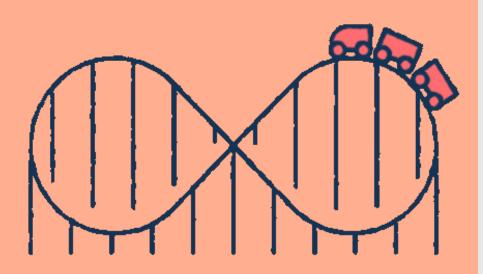
Tips & Tricks





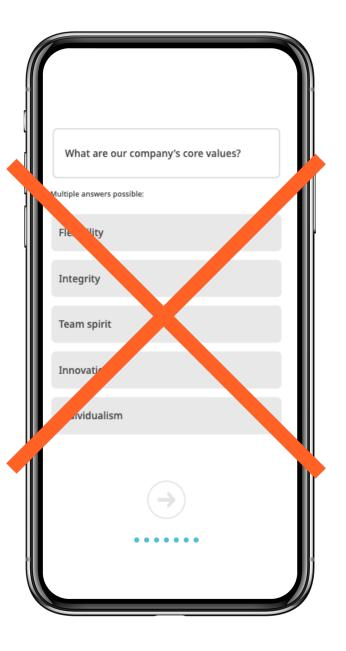
General tips

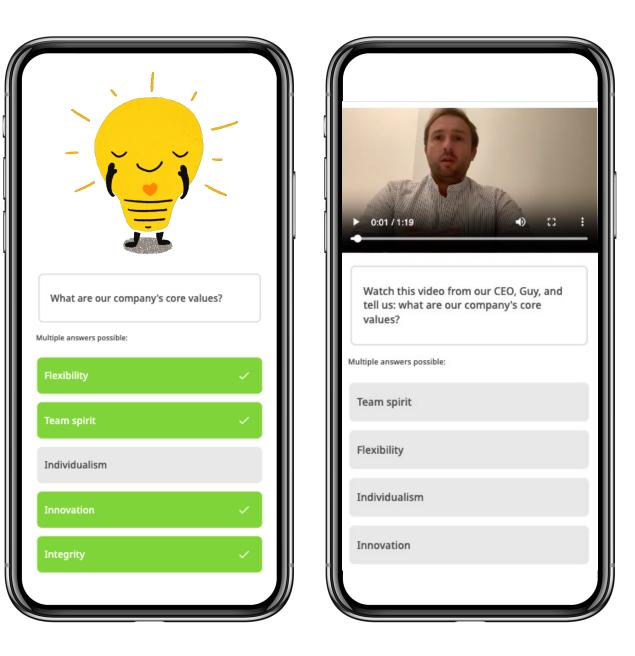
Swipe: different number of right/wrong answers **MPA:** At least 3, max 5-6 answers • At least 1 wrong answor • MPIC: always put left & right **O** Don't refer back (final quiz!)



Keep it fun!

- Use engaging language (title)
 - Quiz time!, Let's test your knowledge!, Memory check!, Let's practice!,...
- Visuals: images, GIFs, videos
 - unsplash.com
 - Dexels.com









Thank you for joining us!

